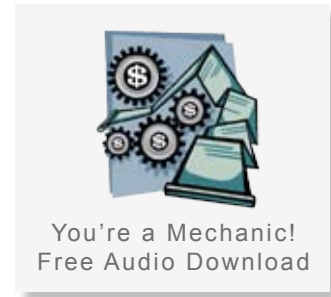


Your primary Wealth Dynamics Profile: Mechanic



www.xlwealthdynamics.org/mechanic

In alignment with the pilot analogy, playing to primary profile keeps the aircraft flying wings-level on its course of least resistance. Playing off profile will take you off course, and

even if you get back on track, you will have meandered, and therefore consumed more energy, resources and time.

THE MECHANIC

Dominant Wealth Frequency	Action Dynamic	Thinking Dynamic
Steel / Dynamo	Introvert	Intuitive

WEALTH CREATION KEY:
“Creating a better system”

PROFILE

The Mechanic is an enigmatic character who has the ability to control and manage many people without needing to demonstrate any charismatic leadership qualities. Their mix of intuitive thinking and systems focus, together with a drive to grow and expand, leads to the path of expansion through duplication and replication.

Whereas a Star endears, a Mechanic endures. For all successful Mechanics, what they build tends to be built to last.

ROLE MODELS

Successful Mechanics give Creators a run for their money in the business celebrity stakes. Not only do Mechanics often take over from Creators as businesses mature, but they are also capable of starting global, system-based businesses that take on a life of their own as they multiply around the world.

Mechanics can be found behind most franchise and multi-chained businesses, and in all manufacturing, distribution, construction and logistics businesses where all creative focus is on the systems rather than the products. The highest profile Mechanics include Sam Walton and Jeff Bezos.

STRENGTHS & WEAKNESSES

Mechanics like to take things apart and put them together again. They are up to the challenge of changing the wheels on a moving car, and as a result they are continually challenging the status quo on the way things are done. This can be very stimulating for some, and very frustrating for others. Mechanics will sometimes follow their passion of tinkering without any particular wealth strategy in mind, and their tinkering can sometimes lead to unintended ends. For Mechanics who stay focused on the objective, however, the results can be startling.

For Mechanics who have never quite gotten started, they are likely to have seen their sensitivity to systems as more of a curse than a talent, as they would always be the first to feel affected when things weren't going to plan, and they were often the first tasked to repair processes once the damage was done. For many Mechanics that never found their wealth, they found the comfort of a large, structured Multi-National Company too inviting to resist, and became forever swallowed in a comfy armchair of middle income. For Mechanics who follow their path, however, value-laden opportunities abound, and are simply waiting for the right person to come along and multiply!